

**REQUEST FOR BIDS (RFB) FOR
OpenEye Camera Servers and Cameras
For Lowndes County Schools**

February 5, 2020 (REVISED Feb 10, 2020)

REVISED FEB 10 TO INCLUDE CHANGED PART NUMBER ON SERVERS TO OE-MKX64R (SERVER WITH 64TB RAID5 STORAGE) AND TO INCLUDE M-SERIES SYSTEM MEMORY UPGRADE OE-ZPERFUPRAM-8.

TO: All Interested and Qualified Vendors

You are invited to submit a written quote for four Open Eye camera servers and 162 digital IP security cameras in accordance with the attached Requirements and Specifications.

All questions should be submitted via email to alrowell@lowndes.k12.ga.us and scottforthe@lowndes.k12.ga.us with the subject heading: RFB SECURITY CAMERA PROJECT. Inquiries will not be accepted by telephone.

Submission of Bids

BID REQUIREMENTS -

As required by Board policy all bids must be submitted as a sealed bid. Bid envelopes must be sealed and reach our office by 2:30 PM on Thursday, February 27, 2020. Bids will be opened in the Board of Education building on Norman Drive. Late bids will not be accepted.

Envelopes should be returned to the attention of Terri Welden and marked "RFB SECURITY CAMERA PROJECT." Bids may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed bids will be deemed unresponsive and rejected.

All bids must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

The enclosed response sheet must be used and fully completed.

An officer of the company must sign the bid response sheet and list the official firm or corporate name.

After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

If the vendor does not have established and satisfactory experience with the Lowndes County

Schools, vendor must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).

Lowndes County School District reserves the right to reject any and all bids or any portion of said bids, to waive technicalities, and to make any and all purchases to the best interest and advantage of the School District.

REQUIREMENTS

1. Vendor must be an authorized reseller and/or distribution partner for Open Eye.

SPECIFICATIONS

Vendor will provide a bid for these items in these specified quantities:

Recording		
P/N	Description	QTY
OE-MKX64R	Enterprise 2U Server w/ Windows OS, and 64TB of RAID 5 Storage) (Server Software and OWS Licensing Sold Separately)	4
OE-ASP1	Apex Professional 1 Channel Recording License (Includes 1yr OWS access and Software Updates)(Software Only 4CH Min, 128CH Max)	256
OE-ZDRPSU820	MK/MH-Series 820 Watt Dual Redundant Power Supply (Factory Upgrade)	4
OE-OWS1Y	Apex 1 Year OWS Access License (Includes Software Updates, Enterprise Management, Cloud Storage, and Health Monitoring) (1 license required per recording channel)(Must include Recorder Serial # with purchase order if adding to a system already in the field)	256
OE-ZPERFUPRAM-8	M-SERIES SYSTEM MEMORY UPGRADE	4
Cameras		
P/N	Description	QTY
OE-C7094-AWR	Outdoor, 4MP IP Bullet, 2.8~12mm Autofocus, FoV 90°(Wide); 28° (Tele), Multi Axis Ball Joint, WDR, IR, IP67, PoE / 12vDC, 25IPS @ 4MP, ONVIF, H.264/Smart Compression, Dual Streaming, Sensor I/O, Audio I/O, Micro SD, True D/N, CMOS, White	32
OE-C7032-WR	Outdoor, 2MP IP, Mini Dome, 2.8mm Fixed, FoV 109°, 3-axis, WDR, IR, IP66, IK10, PoE / 12vDC, 30IPS @ 2MP, H.264/Smart Compression, CMOS, Micro SD, White	130

Changes Feb 10 Revision

GENERAL CONDITIONS

1. Vendor's Qualifications

Vendors may be required, before awarding of contract, to demonstrate to the complete satisfaction of the Lowndes County School System, that vendor has the necessary facilities, ability and financial resources to execute the work in a satisfactory manner and within the time specified; that vendor has had experience in construction work as same or similar nature; that vendor has past history and references which will assure the Lowndes County School System of his qualifications for executing the work.

- ### 2. The Network Video Recorder shall come with a minimum 3 year manufacturer's warranty with the 1st year including advance replacement service. Vendor will include with bid a state of warranty for the camera servers and cameras.

3. Contract Form

Upon Contract award, the standard written Purchase Order form or completely executed contract mailed, or otherwise furnished, to the successful vendor results in a binding contract.

4. Governing Law

All quotes and related documents submitted to the Lowndes County School System by vendors are governed under the laws of the state of Georgia.

5. Georgia Open Records Act

All quotes submitted in response to this solicitation may be subject to the Georgia Open Records Act, which permits any member of the public to inspect and/or copy documents prepared and maintained or received in the course of the operation of the public office or agency.

STATEMENT OF VENDOR'S QUALIFICATIONS

Name of Vendor _____

Telephone Number _____

Business Address _____

When Organized? _____

Where Organized? _____

Partnership _____ Corporation _____

Product Certifications of Engineers/Installers:

The vendor is an authorized reseller for OpenEye security cameras and servers. YES NO

How many years have you been engaged in this business under the present firm name? _____

If the business does not have an established business relationship with the Lowndes County Schools, please attach to this statement at least three references, including name, address, title, email or phone number and brief description of work performed (including dates of work). Our preference is for references in K-12 education.

Lowndes County Schools RFB for
OpenEye Camera Servers and Cameras
For Lowndes County Schools

We propose to furnish and deliver any and all of the deliverables and/or services named in the attached Request for bids (RFB) for which prices have been set. The price or prices offered herein shall apply for the period of time stated in the RFB. We further agree to strictly abide by all specifications, terms and conditions contained in the RFB, all of which are made a part hereof. Any exceptions are noted in writing and included with this quote.

It is understood and agreed that this quote constitutes an offer, which when accepted in writing by the Lowndes County School System, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the undersigned and the Lowndes County School System.

It is understood and agreed that we have read the Lowndes County School System's specifications shown or referenced in the RFB and that this quote is made in accordance with the provisions of such specifications. By our written signature on this quote, we guarantee and certify that all items included in this bid/quote meet or exceed any and all such Lowndes County School System specifications. We further agree, if awarded a contract, to deliver goods and services that meet or exceed the specification.

It is understood and agreed that this quote shall be valid and held open for a period of sixty (60) days from the quote due date of February 27, 2020.

Attach with this response form an itemized quote for all servers, cameras, and specified licenses.

Contract Value for ALL Requirements including All Equipment, Materials, Deliveries, and any other costs Associated with this Bid for OpenEye Camera Servers and Cameras For Lowndes County Schools.

_____ (Dollars) (\$_____)

Vendor Name: _____

Authorized Signature: _____

Print Name: _____ Date: _____