



**REQUEST FOR SEALED BIDS
FOR CHROME OS DEVICES AND CARTS
LOWNDES COUNTY SCHOOLS**

The Lowndes County Schools System is soliciting sealed bids for pre-qualified Chromebook models with the Google Chrome Education Perpetual License. For this RFP, we are soliciting bids only from vendors who are authorized to sell both Chrome OS Devices and the Chrome Education Perpetual License. We are also soliciting bids for EarthWalk SS32 HE-Z carts.

Please read the requirements for the proposal carefully.

We are soliciting bids for 2000 4GB/32GB rugged learner Chromebooks with Chrome Education Perpetual License. We are requesting pricing for NON-touch, standard clamshell case Chromebooks. Bids are restricted to these specific Chromebook models with 4 GB RAM and 32 GB storage:

- HP Chromebook 11 G7 EE 6QY25UT#ABA
- HP Chromebook 11a G6 EE 6KJ20UT#ABA
- Acer Chromebook 311 C721-25AS (NX.HBNA.001)
- Acer Chromebook 311 C733-C2E0 (NX.H8VA.001)
- Dell Chromebook 3100 Education (S003C310011USR)
- Lenovo 100e Gen 2 Chromebook MTK (81QB0000US)
- Lenovo 100e Gen 2 Chromebook Intel (81MA0000US)
- Asus C204MA (C204MA-YS02-GR)

We are soliciting separate bids for 25 Earthwalk Saver Series 32 carts with HE-Z High Efficiency charging system. Carts may be awarded separately. Bid price must include shipping with liftgate and inside delivery in the quantities and to the locations indicated in this document.

Sealed, written proposals must be received by the school system on or before date and time stated. Neither dating of the proposal nor placing in mail by this date will meet requirements. The school system reserves the right to reject any and all bids, to waive any and all formalities, and to accept the bid or bids that in its judgment will be in the best interest of the system.

These bids will be evaluated by the Technology Department of the Lowndes County Schools. The department will make a recommendation to the superintendent as to which proposal best meets the needs of our schools and which best satisfies the requirements detailed in this packet. While price is an important consideration, it

will not be the sole determining factor in the selection of a solution. Quality, warranty, and support are other very important considerations. An established history in the education market, past satisfactory experience in the Lowndes County Schools System, positive evaluations by schools submitted as references, product evaluations from web and print resources, and comparison of the vendors' warranty/service proposals will contribute to the selection of the solution.

Questions and/or requests for additional information should be addressed to Al Rowell.

Al Rowell, Director of Technology
alrowell@lowndes.k12.ga.us
2293161864

BID REQUIREMENTS

As required by Board policy, all bids must be submitted as sealed bids. Bid envelopes must be sealed and reach our office by 2:30 PM on Monday, May 6, 2019. Bids will be opened in the Board of Education building on Norman Drive

Envelopes should be returned to the attention of Terri Welden and marked "May 2019 Chromebook Proposals." Proposals may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed proposals will be deemed unresponsive and rejected.

All proposals must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

The enclosed response sheets must be used and fully completed.

An officer of the company must sign the proposal response sheet and list the official firm or corporate name. After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

Vendors must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).

Requirements and preferences

These factors will carry the most weight in our evaluation of proposals:

- Manufacturer is a Gartner Enterprise company
- Our preference is for a manufacturer who provides domestic support and offers a self-maintainer program so that our technicians can order parts and effect repairs locally.
- For Chromebooks, while our preference is for an Intel processor, for this opportunity we will consider other processors
- Length of time for which updates will be available from Google for the proposed devices

Demo Units

Award of the bid will be contingent upon receipt of a demo unit of the proposed Chromebook model from the manufacturer. We are aware that several manufacturers are in transition to a new model. As of the time of the issuance of this RFB, we had received demo models for the HP Chromebook 11a G6 EE 6KJ20UT#ABA, Dell Chromebook 3100 Education, Asus C204MA (C204MA-YS02-GR) and Lenovo 100e Gen 2 Chromebook MTK (81QB0000US). Please contact Al Rowell prior to sending a demo unit so that we avoid needless duplication.

Support of Chrome OS and Availability of Google Chrome Education Perpetual License

All devices must be proposed with a Google Chrome Education Perpetual License. We will review the Auto Update expiration information for each model posted by Google at <https://support.google.com/chrome/a/answer/6220366>

For recently released Chrome OS devices not listed, we will require affirmation from the manufacturer stating the period of support for updates to the Chrome OS for the device.

Statement on product availability for Chromebooks with Intel processors.

We are aware that Intel is facing constraints on availability of processors. If proposing a Chromebook with an Intel processor, vendors must address in their proposal how any supply shortfalls for processors will affect availability of the proposed Chromebooks.

Warranty

We are seeking a quality product from a manufacturer with a reputation for reliability and superior service. The proposal must include a statement of the terms for the warranty on the proposed Chromebooks.

Support

We are particularly interested in a device with domestic based support call centers and the ability to provide our own support under a self-maintainer plan. For each proposed device you must provide the process by which we will obtain support and the process for submitting a claim under warranty, including all related costs (including up charges for domestic support or shipping charges) for warranty service.

Please also include your application for becoming a self-maintainer and clearly indicate all startup and annual costs to be a self-maintainer.

Shipping

Chromebooks should be packed in shipping cartons or wrapped securely with tracking for delivery of the order.

Additional Purchases

With mutual agreement of the Lowndes County Schools and the vendor, the Lowndes County Schools will purchase additional Chrome OS devices at this proposal price through June 2020.

Substitutions

We recognize that manufacturers will on occasion retire and replace specific models. At the sole discretion of the Lowndes County Schools, we will accept substitution of a Chrome OS device with one from the same manufacturer that meets or exceeds the specifications of the discontinued model at the same or lesser cost.

Charging carts

We are soliciting separate bids for 25 Earthwalk Saver Series 32 carts with HE-Z High Efficiency charging system. Carts may be awarded separately from the Chromebooks. Cart must include charging system that powers all devices simultaneously and without the use of AC adapters (NO TIMERS OR SWITCHES ACCEPTED) Bid price must include shipping with liftgate and inside delivery in the quantities and to the locations indicated in this document.

4 - Moulton-Branch Elementary School, 5725 Inner Perimeter Rd, Valdosta, GA 31601

4 - Parker Mathis Learning Center, 1500 Lankford Dr, Valdosta, GA 31601

6 - Dewar Elementary School, 3539 Mt Zion Church Rd, Valdosta, GA 31605

5 - Hahira Elementary School, 350 Claudia Dr, Hahira, GA 31632

6 - Westside Elementary School, 2470 James Rd, Valdosta, GA 31601.

Additional Services

Please include the cost for applying our label to each Chromebook. Vendor will be expected to provide us with a digital spreadsheet of device serial numbers with asset tag.

CERTIFICATION OF DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

As required by Executive Order 12549, Debarment and Suspension, and implemented at 28 CFR Part 67, for prospective participants in primary covered transactions, as defined at 28 CFR Part 67, Section 67.510 –

A. The applicant certifies that it and its principals:

(a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by and Federal department or agency;

(b) Have not within a three-year period preceding this application been convicted of or had civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

(c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or Local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and

(d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, Local) terminated for cause or default; and

B. Where the applicant is unable to certify to any of the statements in this certification, he or she shall attach an explanation to this application.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above certification.

1. Grantee Name and Address:

4. Name and Title of Authorized Representative

5. Signature _____

6. Date _____

Bid Response Sheet

Chromebook 4 GB / 32 GB

Manufacturer _____

Model _____

Part Number _____

INCLUDE SPECIFICATIONS SHEET FOR EACH MODEL PROPOSED, including RAM, Storage, Processor, screen specifications, port type and counts.

\$ _____ Unit Price for the Chromebook

\$ _____ Unit Price for the Google Chrome Education Perpetual License

\$ _____ TOTAL SHIPPING 2000 Chromebooks to Parker Mathis Learning Center, 1500 Lankford Drive, Valdosta, GA 31601

Services

What will be the total cost for applying asset tags to 2000 devices and delivering a digital spreadsheet of serial numbers with asset tags?

Earthwalk SS32 HE-Z Charging Carts [No substitutes]

Provide costs for carts delivered to each of the following school system locations with liftgate and inside delivery. Extended = Quantity x Unit Cost. Check your math!

	QTY	Unit Cost	Extended	Delivery	Total
Moulton-Branch Elementary	4				
Parker Mathis Learning Center	4				
Dewar Elementary School	6				
Hahira Elementary School	5				
Westside Elementary School	6				
				Grand Total	

Complete specifications attached?

Did you include your references?

If applicable, did you include statement on impact of Intel processor shortfall on product availability.

Signed Certification Statement on Debarment Suspension must be included

Submitted by: _____

Company Name: _____

Contact Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone Number: _____ Fax Number: _____

Email address: _____

Signature _____ Date _____